

# SHINE

dr. phillips center

2022/2023 ANNUAL REPORT

**A Letter from Leadership.....1**

**Shows & Events.....3**

**Education.....15**

**Community Giveback.....25**

**Strategic Partnerships.....37**

**Philanthropy.....41**

**Our Team.....53**

**Financial Information.....61**

**Our Donors.....67**





## A season that shined.

In fiscal year 2022–23, we saw a real-life reflection of passion driving purpose. This record-breaking period brought landmark highlights in our nine-year history, each inspiring us to continue to reach. We achieved our highest presenting revenue ever, and delivered the most weeks of Broadway programming. We held our inaugural workshop of an up-and-coming musical, as well as our highest number of events and biggest community giveback to date. And just as this remarkable year was drawing to a close, *Architectural Digest* named Steinmetz Hall one of the 11 most beautiful theaters in the world.

Along with these accolades and achievements, we welcomed over 734,000 guests through our doors, and our stellar guest experiences surely shined in their own right. The International Board of Credentialing and Continuing Education Standards (IBCCES) renewed our Certified Autism Center credential, and the International Association of Venue Managers (IAVM) awarded us with the 2023 Venue Excellence Award, a global recognition, for the second time.

To call this year a bright spot is certainly an understatement—because if our history of defying expectations is any indication, our next “best year ever” is just around the corner.

With Gratitude,

Ed Timberlake  
Chairman, Board of Directors

Katherine Ramsberger  
President & CEO



# SHOWS EVENTS

As the world made a much-needed comeback to the theater, our spectacular stages and event spaces made it so worth the wait, from world-class performances and shows by neighborhood names, to intimate private parties and community gatherings of all sizes. Meanwhile, the year boasted our highest presenting revenue, our most weeks of Broadway shows, our first workshop of an aspiring Broadway production, our first Broadway musical presented on our own and 243 shows performed by nonprofit organizations.

487  
FOUR-HUNDRED EIGHTY-SEVEN  
PERFORMANCES

230

regional arts  
group  
performances

257

commercial  
performances

192 REGIONAL ARTS GROUPS ENGAGED SINCE OPENING

An aerial, high-angle photograph of a large theater audience. The seats are arranged in a semi-circle, and the audience is densely packed. The lighting is dim, with a blue hue. A person is visible on the stage in the background.

734,089

GUESTS

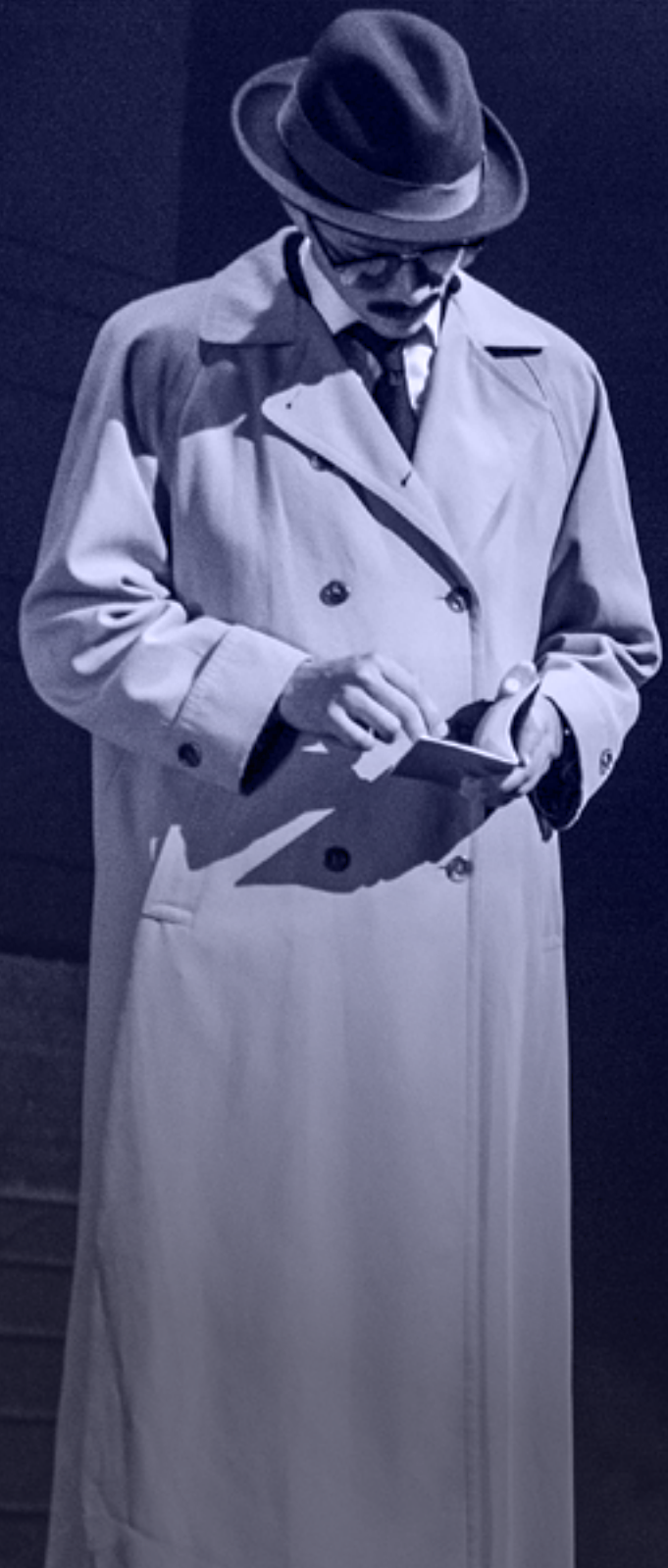
50% OF TICKET PURCHASERS  
OUTSIDE OF ORANGE COUNTY



> THE PHILADELPHIA ORCHESTRA PERFORMING AS PART OF THE GREAT AMERICAN ORCHESTRA SERIES IN STEINMETZ HALL

# 3.3+ million

TICKETS SOLD SINCE OPENING IN 2014



**Two  
Pre-Professional  
Productions**

**Catch Me  
If You Can**

**JULY 2022**

**Frozen  
The Musical**

**JANUARY 2023**





## every reason to celebrate

In this banner year for bringing people together, our Events team broke records with bespoke service, beautiful spaces and attention to every last detail. In 2022-23, Dr. Phillips Center celebrated our highest number of events hosted in a single year, our largest dinner in Steinmetz Hall (600 guests), our highest guest count at a single event (2,850) and our largest plated dinner (1,100 guests). And every birthday party and baby shower in between.

### **205** **private rentals**

**35 WEDDINGS**

**113 CORPORATE EVENTS**

**10 CONVENTIONS/CONFERENCES**

**22 LOCAL ARTS GROUPS**

**15 SOCIALS**  
**(BIRTHDAYS, BABY SHOWERS, ETC.)**

**10 GRADUATIONS**



> JIMMY AWARD  
NOMINEE WINNER  
SAMANTHA NELSON  
PERFORMS AT THE  
2023 APPLAUSE  
AWARDS



# EDUCATION

Artists of all ages, experiences and backgrounds found a welcoming place to discover, connect and explore their creativity in the AdventHealth School of the Arts. Across our outstanding offering of educational programs, BIPOC representation increased a full 10% over last year, inclusive of Black, Indigenous and People of Color.

**46** FORTY-SIX  
THOUSAND +  
STUDENTS & PARTICIPANTS ENGAGED IN 135 INITIATIVES



LAKE NONA HIGH <  
SCHOOL PERFORMS  
AT THE 2023  
APPLAUSE AWARDS

**\$72,000+** IN SCHOLARSHIPS GIVEN FOR SEMESTER CLASSES,  
SUMMER CAMPS & 2023 APPLAUSE AWARDS



40%

**BIPOC  
representation  
in education  
programs**

3,500

**students from  
33 high schools  
across 8 counties  
participated in  
2023 applause  
awards**



## disney musicals in schools program

Five (5) Title 1 schools participated in the Disney Musicals in Schools Program.

Given the rights and materials to perform a Disney musical, along with professional guidance on mounting a real stage production, schools put on a live performance in front of an audience of family and friends in Alexis & Jim Pugh Theater. To underscore the remarkable possibilities that exist inside their hometown performing arts center, participants were also invited to enjoy a night of Broadway with a production of Disney's *Frozen*.

## participating schools, new and returning

### 6 years

**Winegard Elementary**  
**Lake Orienta Elementary**  
**Kissimmee Elementary**  
**Bonneville Elementary**

### 5 years

**Kaley-Lake Como Elementary**  
**Pleasant Hill Elementary**  
**Wicklów Elementary**

### 4 years

**Highlands Elementary**  
**Central Avenue Elementary**  
**Lovell Elementary**  
**Forest City Elementary**

### 3 years

**Dover Shores Elementary**  
**Partin Settlement Elementary**  
**Neptune Elementary**  
**Michigan Avenue Elementary**

### 2 years

**Engelwood Elementary**  
**Flora Ridge Elementary**  
**Pineloch Elementary**  
**Sally Ride Elementary**  
**Union Park Elementary**

### 1 year

**Riverside Elementary**  
**Lakeview Elementary**  
**Lake Silver Elementary**  
**Idyllwilde Elementary**  
**Oak Hill Elementary**

32

**four counts  
pre-professional  
performers**

**AGES 15-18**

30

**quarter notes  
ensemble  
performers**

**AGES 11-14**

**PERFORMED THROUGHOUT THE COMMUNITY**

23 students from  
11 high schools served  
as Teen Ambassadors in  
our immersive program  
that offers unique  
exposure to a variety of  
opportunities that exist  
beyond the stage

“By far, my favorite part has been  
the community I have seen grow  
and develop over my seven years  
here. My peers are exceptionally  
talented, passionate and hardworking  
individuals. They are also incredibly  
kind people.”

Dalton Joseph  
Four Counts ensemble member



# COMMUNITY GIVEBACK

There's a great big world in here—it deserves to be shared. We invited more community guests than ever before to experience the power of the arts in our best-in-class facilities, igniting inspiration in tomorrow's leaders and encouraging the future players of the industry.

# 3.7

THREE POINT SEVEN  
MILLION  
DOLLARS  
VALUE CONTRIBUTED TO OUR PURPOSE  
& SUPPORTING THE COMMUNITY



^ DR. PHILLIPS CENTER PRESENTED STROKESTRA WITH THE ROYAL PHILHARMONIC ORCHESTRA, A WORKSHOP THAT USES MUSIC THERAPY, WITH ADVENTHEALTH CLINICIANS TO DRIVE RECOVERY IN STROKE PATIENTS.





**\$1.9 million**

**in value for  
community  
engagement,  
including ticket  
donations**

**\$1.4 million**

**offset in  
rent breaks  
for community  
groups**

**\$374,000+**

**in professional  
services  
& marketing**

**\$72,000+**

**in scholarships  
awarded**



**\$19.1 million  
contributed to our  
purpose & community  
support since opening  
in 2014**

^ UNION PARK ELEMENTARY STUDENTS GREETED BY DR. PHILLIPS CENTER COLLEAGUES FOR THE 2023 DISNEY MUSICALS IN SCHOOLS SHOWCASE

# 2,000+

students & participants hosted for Broadway's *Hamilton*, *Wicked* & *Into The Woods*, Applause Awards, *The Nutcracker*, Step Afrika! and Jazz at Lincoln Center

# 75%

**BIPOC participants**

Representing Black, Indigenous and People of Color



A TECH SASSY GIRLZ ARRIVING TO THE 2023 WICKED COMMUNITY GIVEBACK

“Having the opportunity to give our kids a first-class experience and expose them to a Broadway show such as *Hamilton* is a dream come true.”

Shanta Barton-Stubbs  
New Image Youth Center

\$236,600

RAISED

1200

GIVEBACK GUESTS

*Hamilton,*  
Our Biggest  
Community  
Giveback to Date



^ ORLANDO YOUTH CHAMBER ENSEMBLE  
WITH VYSTAR CREDIT UNION AVP,  
REGIONAL COMMUNITY ENGAGEMENT  
DAWN OFODILE

# STRATEGIC PARTNERSHIPS

An exemplary array of supporting organizations took our vision to heart by giving with theirs. From arts and wellness programs to educational initiatives, our thoughtful partners brought countless dreams within reach for members of the community.

# \$1.9 million

## raised through partnerships to support our vision & mission, including:

ADVENTHEALTH SCHOOL OF THE ARTS & EDUCATION INITIATIVES

COMMUNITY GIVEBACKS

DR. PHILLIPS CENTER PRESENTS

REGIONAL & COMMERCIAL SHOW PROGRAMMING

ARTS & WELLNESS

### SPONSORSHIP PARTNERS



### IN-KIND PARTNERS





> STUDENTS PERFORM  
IN TAKE IT FROM THE TOP  
SUMMER 2023

# PHILANTHROPY

Friends of the arts and community champions, our dedicated donor family helped magnify the impact of Arts For Every Life® — within our walls and out in the world.

NINE POINT THREE  
MILLION  
DOLLARS  
RAISED THROUGH DONOR & STAKEHOLDER SUPPORT





“The excitement this event has brought back to our campus is incredible... Only four students have ever been to Dr. Phillips Center before and only two have ever seen a live Broadway show. This will be life-changing, and we are beyond appreciative.”

JP Royer, III  
Forest City Elementary fifth grade teacher



\$4.6 million

SECURED FOR PLANNED GIVING

# 2,800+

ANNUAL LUMINARY DONORS

# 17,947

ALL-TIME DONORS

# 66+

NEW FOUNDING DONORS



# \$750,000+

SECURED IN CONGRESSIONAL  
APPROPRIATIONS FUNDING



\$217+ million

**RAISED IN CONTRIBUTED SUPPORT  
SINCE INCEPTION**

## ACHIEVEMENTS & RECOGNITIONS

### VENUE

**the 11 most  
beautiful  
theaters  
in the world**

**ARCHITECTURAL  
DIGEST**

**2023 venue  
excellence  
award:  
excellence in  
management  
& operation**

**INTERNATIONAL  
ASSOCIATION OF  
VENUE MANAGERS  
(IAVM)**

**2022 best of  
orlando:  
best performing  
arts venue**

**ORLANDO MAGAZINE**

### BUSINESS

**2021 & 2023 silver  
“stevie” award:  
company of  
the year—media  
& entertainment**

**THE AMERICAN  
BUSINESS AWARDS**



# OUR TEAM

Passion at work: The Dr. Phillips Center family continued to grow, bringing new voices, new energy and new experiences to the table. From their expertise to continuing education, our colleagues' tireless efforts connected artists and audiences with renewed commitment to Arts for Every Life®.

# 269

TWO-HUNDRED SIXTY-NINE  
COLLEAGUES

135 FULL-TIME 134 PART-TIME



42%  
BIPOC  
COLLEAGUES

29%  
DIVERSITY  
ACROSS  
SENIOR  
LEADERSHIP



^ ED TIMBERLAKE, CHAIRMAN



^ SIBILLE PRITCHARD, VICE-CHAIR

2022-2023

## our exceptional board members

Ed Timberlake<sup>1, 2, 3, 4, 5</sup>

**CHAIRMAN**

Sibille Pritchard<sup>1, 5</sup>

**VICE CHAIR**

James H. Pugh, Jr.<sup>1</sup>

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Chuck Steinmetz<sup>1, 5</sup>

Jonathan Taylor<sup>4</sup>

Craig Ustler<sup>1, 3</sup>

<sup>1</sup>EXECUTIVE COMMITTEE; <sup>2</sup>FINANCE COMMITTEE; <sup>3</sup>MASTER PLAN COUNCIL/BUILDING COMMITTEE; <sup>4</sup>AUDIT COMMITTEE; <sup>5</sup>PERSONNEL COMMITTEE



334

ACTIVE VOLUNTEERS

29,180

VOLUNTEER HOURS





# FINANCIAL INFORMATION

With our operating revenues nearly doubling over last year's, our outstanding fiscal performance was a clear reflection of the extra-mile efforts of our remarkable team, working in tandem with even more exceptional programming and a greater array of events.

# 90%

increase in operating revenues  
over last year

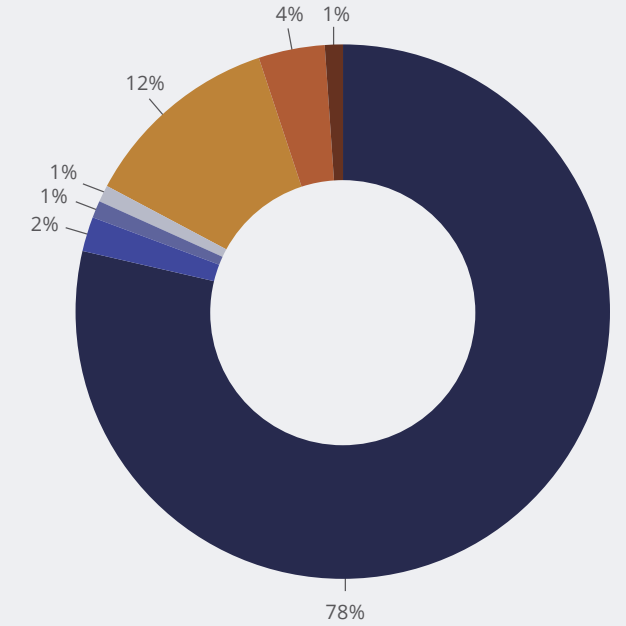
**83% EARNED REVENUE**

**17% CONTRIBUTED REVENUE**

2022-2023 REVENUE

\$69 million\*

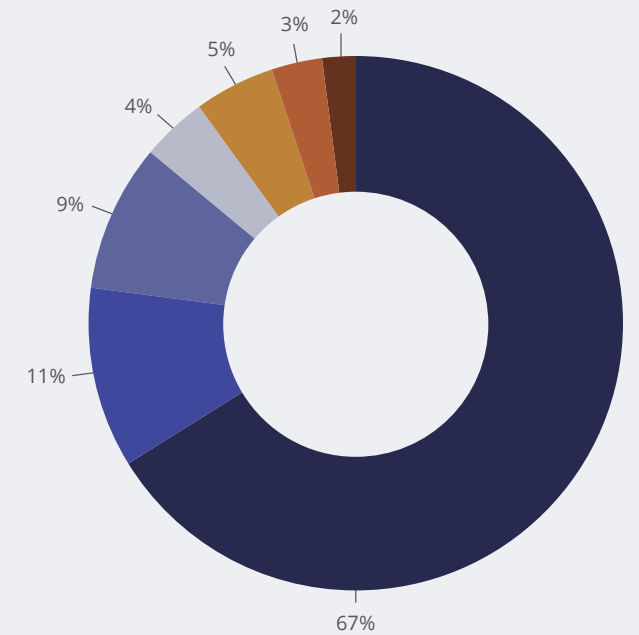
● Presenting.....	78%
● Event Rentals.....	2%
● Education.....	1%
● Maintenance Funding From City.....	1%
● Contributions & Support—Unrestricted & Program.....	12%
● Contributions—Phase 2 Capital & Restricted.....	4%
● Government Grants.....	1%



2022-2023 EXPENSES

\$59.6 million\*

● Presenting & Presenting Related.....	67%
● Facility & Maintenance.....	11%
● General & Administrative.....	9%
● Marketing & Communications.....	4%
● Programming & Education.....	5%
● Development.....	3%
● Sales & Events.....	2%



\*Numbers are unaudited

# \$189.6 million

TOTAL ANNUAL ECONOMIC IMPACT

# 2,100

TOTAL JOBS GENERATED

# \$13.2 million

TOTAL ANNUAL STATE & LOCAL TAX REVENUES





# THANK YOU TO OUR DONORS

Today and every day, our gratitude goes out to the cherished supporters, visionaries and donors who make our vision possible. Our best year ever is a testament to your generosity. On behalf of the arts and all who enjoy them: Thank you.

## dr. phillips center donors

### \$5,000,000+

City of Orlando  
& Orange County  
Dr. Phillips Charities  
State of Florida & UCF  
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Chuck  
& Margery Pabst Steinmetz  
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Joyce & Judson Green  
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Foundation  
Frank Santos & Dan Dantin

### \$3,000,000+

Kobrin Family Foundation  
in memory of  
Sara & Jack Kobrin  
Ravago

### \$2,000,000+

Tupperware Brands  
Corporation

### \$1,000,000+

Basel-Kiene  
Bank of America

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Division of Cultural Affairs  
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Company

### \$500,000+

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### \$250,000+

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### \$100,000+

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Christian  
& Elizabeth Manuel Becht  
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Dr. Rita Bornstein

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Ellen & Wayne Wolfson  
Nancy & Bill Yarger  
Michelle & Randy Zwirn

### \$50,000+

JoAnn & Craig Accardo  
AdventHealth in honor  
of Dr. Lawrence McBride  
Caryn & Brian Albertson  
Judy & David Albertson  
Bob Allen Family Foundation  
Atlantic Music Center  
Jeff & Hayley Baker Family  
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Lorri & Shawn Barrow

## dr. phillips center donors

### \$50,000+

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	Kelly Cohen & Scott Lloyd	Kevin & Mary Pat Dunleavy	Dr. Kathryn Garrett & Mr. Audley Murphy
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### \$25,000+

## dr. phillips center donors

### \$25,000+

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